

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

May 9, 2013

Via E-Mail
Nand Khanna
President and Chief Executive Officer
Sonasoft Corp.
2150 Trade Zone Blvd, Suite 203
San Jose, CA 95131

Re: Sonasoft Corp.

Amendment No. 4 to Offering Statement on Form 1-A

Filed April 25, 2013 File No. 024-10327

Dear Mr. Khanna:

We have reviewed your amended offering statement and have the following comments. Prior comments refer to those in our letter dated January 17, 2013.

Offering Price Factors

1. Revise "the after-tax earnings for the last fiscal year" to reflect the company's net losses and loss per share for the year ended December 31, 2012 rather than for the year ended December 31, 2011 as currently presented.

Management Relationships, Transactions and Remuneration, page 40

2. Please revise your disclosures in Section 39(b) to also include a discussion regarding the \$400,000 note issued to Mr. Japra on November 3, 2009 as noted from your response to prior comment 23.

Notes to Financial Statements

General

- 3. According to the headers to your financial statements, it appears that you are presenting financial information for fiscal years 2010, 2011 and 2012; however, the fiscal 2010 financial data column is not viewable in the printed copies provided. Please ensure that all intended disclosures are included in the hardcopy filings provided to the Staff.
- 4. We note that you continue to include numerous references to pre-codification literature throughout your filing. As indicated in our prior comment 17, the reference to SFAS 109 was intended to provide an example of the disclosures you should revise and was not

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intended to address all the references to pre-codification literature throughout the filing. Please revise to remove <u>all</u> such references and replace with the appropriate codification reference.

Note 1. Summary of Significant Accounting Policies and Organization

(A) Organization, page F-5

5. You state that you revised your disclosures in response to our prior comment 18; however, no changes were made to Note 1(A) since your last amendment. Your response indicates you revised this Note to indicate that both the interim <u>and</u> annual financial statements are prepared in accordance U.S. GAAP and yet your disclosures continue to refer to only interim financial information. Please revise your disclosures, to clarify, if true that the unaudited financial statements for <u>both</u> the annual and interim periods, if any, have been prepared in accordance with U.S. GAAP.

(G) Revenue Recognition, page F-6

- 6. We note from your response to prior comment 19 that 20% of the contract price is allocated to deferred maintenance revenues. Please tell us what you mean by "list price as we charge in future as our standard practice." In this regard, clarify whether you typically charge a renewal rate of 20% for your maintenance agreements. If so, tell what percentage of your customers actually renewed at this rate during each of the last two fiscal years. Also, tell us what percentage of the contract price you defer for maintenance when a customer purchases two or three years of maintenance with their initial license. In addition, please revise your disclosures in Note 1(G) to discuss your accounting for multiple-element arrangements.
- 7. We note from your response to prior comment 20 that maintenance contracts are billed at the beginning of the term and revenue is recognized ratably over the contract term, which can vary from 12 months to 24 or 36 months. Considering your maintenance contracts may extend beyond one year, tell us why you have classified all of your deferred maintenance revenue in current liabilities. Please explain or revise your disclosures accordingly.

Note 7. Commitments and Contingencies, page F-11

- 8. We note your response to prior comment 40. Please revise your disclosures in Note 7 as follows:
 - Clarify that the product development agreement discussed in Note (B) relates only to your e-mail archiving licenses;
 - Disclose in Note (B) the amount of the project costs paid by the developer that are used to determine the royalty rate percentages paid; and

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• Disclose in Note (B) the amount of liability applicable to the November 2007 agreement (\$11,617) and revise the disclosures in Note (C) to reflect only the accrued liability applicable to the 2003 royalty agreement (\$219,149) as indicted in your response.

Note 9. Convertible Note Payable – Related Party, page F-12

- 9. We note the breakdown of your notes payable as provided in your response to prior comment 23 and we have the following additional comments:
 - Please clarify which of the notes provided in your response is the convertible note issued in 2007 as discussed in Note 9. To the extent that you do not have any convertible note outstanding, please revise your disclosures accordingly;
 - Please provide the maturity date and interest rate for <u>each</u> of the notes included in your response;
 - Revise your disclosures in Note 9 to include a discussion of <u>each</u> note as provided in your response, including the terms of such notes as requested herein;
 - Revise to reclassify to current liabilities each loan that has passed its maturity date or has a maturity date in 2013. In this regard, at a minimum, Dr. Japra's note payable with a balance of \$647,994.80 at December 31, 2012 should be reclassified; and
 - The debt information provided in the capitalization table on page 30 should reflect only the company's short-term and long-term debt instruments, which according to your response total only \$1,276,138. Please revise your disclosures accordingly.

You may contact Kathleen Collins, Accounting Branch Chief, at (202) 551-3499 if you have questions regarding comments on the financial statements and related matters. Please contact the undersigned at (202) 551-3456 with any other questions. If you thereafter have questions, you may contact Barbara C. Jacobs, Assistant Director, at (202) 551-3730.

Sincerely,

/s/ Matthew Crispino

Matthew Crispino Staff Attorney

cc (by e-mail): Gregg E. Jaclin, Esq.
Anslow & Jaclin LLP